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VENEZUELAN DISCUSSION AGREEMENT  
FMC Agreement No. 203-011383-035  
(2d Edition)  
Third Revised Page No. 3

HAMBURG-SÜDAMERIKANISCHE  
DAMPFSCHIFFFAHRTSGESELLSCHAFT KG  
d/b/a Columbus Line and d/b/a Crowley American Transport  
Ost-West-Strasse 59  
2000 Hamburg 11 Germany

SEABOARD MARINE LTD.  
8050 N.W. 79th Avenue  
Miami, Florida 33166

KING OCEAN SERVICES, S.A.  
7570 N.W. 14th Street  
Miami, Florida 33126

SeaFreight Line  
c/o Seafreight Agencies, Inc.  
2800 N.W. 105<sup>th</sup> Avenue  
Miami, Florida 33122

ARTICLE 4: GEOGRAPHIC SCOPE OF THE AGREEMENT

The geographic scope of this Agreement shall include the trade between United States (including Puerto Rico) ports, and inland and coastal points via such ports, and ports in Venezuela, and inland and coastal points via such ports (the "Trade").



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SIGNATURE PAGE

IN WITNESS WHEREOF, the parties to Agreement No. 202-011383 hereby agree this 27<sup>th</sup> day of November, 2001 to amend the Agreement as per the attached page and to file same with the U.S. Federal Maritime Commission.

NORDANA LINE

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